

**Dear New High Energy Sports, Inc Dealer,**

Thank you for your inquiry about becoming a High Energy Sports dealer! We look forward to serving you and your flying community for a long time.

As a High Energy Sports, Inc dealer, it is imperative that you instruct your customers in the use and function of their new High Energy Sports, Inc equipment. Please fill out the following quiz and return it to High Energy Sports, Inc.

These questions indicate what training we will need to provide to you. We strongly encourage that you learn everything you can about harnesses and parachutes from a variety of sources.

We hope you have fun challenging your knowledge.

Fly Safely,

High Energy Sports, Inc

**List as many parts of an emergency parachute as you can.**

- A)
- B)
- C)
- D)
- E)
- F)
- G)



1. What does a swivel do?
2. Where should the bridle connect to the harness and why?
3. List 5 situations where you may choose to you use your emergency parachute?
4. Once you decide to deploy your parachute, what do you do?
5. How often should you repack your parachute and why?
6. Once you are under parachute how do you prepare for impact?
7. If you are going to impact in the middle of a lake what should you do or consider on the way down?
8. If you are going to impact in power lines what should you do or consider?
9. When taking a harness order how do you measure “top of shoulder”?

10. How do you install a new parachute onto a harness?
11. What do you look at when pre-fighting a safety system?
12. How do you tell wind direction if there are no flags or windsocks?
13. What is Density Altitude and why is it important?
14. What do you do if a harness line breaks?
15. List 3 reasons you would ground a harness.

- A)
- B)
- C)



16. How do you repair a broken line?
17. What factors do you consider when helping your customer choose an appropriately sized parachute?
18. What are the leading causes of parachute or harness damage?
19. How do you judge your glide angle while flying?

**Hypothetical situations:**

20. Your customer believes his new harness does not fit. What do you check?
21. Your customer wants you to send him his new parachute and harness. He is new to flying.
22. Your friend wants to get a “killer discount deal” on a High Energy Sports, Inc harness and parachute. What do you tell him?
23. You have ordered custom colors for a new harness. Your customer decides to go with different color scheme. The custom colors have been ordered but not yet been cut. Will there be a restocking fee?

Name\_\_\_\_\_

Date\_\_\_\_\_

High Energy Sports, Inc  
1081 Shepard Street Unit A  
Anaheim, CA 92806  
Phone: (714) 632-3323  
Fax: (714) 632-6622